

# Zaner Group

Success in Financial Services Since 1980

## GLOBAL FUTURES TRADING FOR AUSTRALIANS

### Contents

- Clearing up misconceptions about using a U.S. futures brokerage firm
- Avoid unnecessary exchange rate risk
- An introduction to the Zaner Group.

### MISCONCEPTION

U.S. brokerage firms can only accept deposits in U.S. dollars.

**FALSE:** A Zaner account can accept and hold wire transfers denominated in AUD and can wire back your funds in AUD.

### MISCONCEPTION

If I open a futures account with a U.S. brokerage firm my account balance will be converted and shown as US\$.

**FALSE:** Your Zaner account cash balance can be held in AUD and shown as AUD.

### MISCONCEPTION

Maintaining a futures account with a U.S. broker exposes me to exchange rate risk.

**FALSE:** At Zaner Group, your cash balance can be maintained (and shown) in AUD. The profit or loss from closed out trades will be shown in the futures contract's home currency; so the only time a currency conversion is needed is when profits or losses need to be converted back to the client's home currency.

### MISCONCEPTION

My commission rate with a US brokerage firm will be much higher than with an Australian firm.

**FALSE:** Zaner Group offers very competitive commission rates, almost always lower than Australian brokerage firms. And even lower commissions are offered to self-directed traders who choose to place all their own orders electronically.

### MISCONCEPTION

If I use a U.S. brokerage firm I can only trade futures contracts listed on US exchanges?

**FALSE:** Zaner Group can execute futures orders at almost all exchanges worldwide – including the Sydney Futures Exchange.

Trading futures, options and forex is speculative in nature and involves risk of loss. Traders can and do lose money.

150 S. Wacker Dr., Ste. 2350, Chicago, IL 60606  
1-800-USA-MORE Fax: (312) 277-0150  
e-mail: [info@zaner.com](mailto:info@zaner.com) www.zaner.com

# Zaner Group

Success in Financial Services Since 1980

## WITH A FUTURES ACCOUNT AT ZANER, YOU CAN MINIMIZE YOUR EXCHANGE RATE RISK EXPOSURE

### How Can I Keep an AUD Balance and Still Trade on U.S. Futures Exchanges with a U.S. Brokerage Firm?

Assume you wired in A\$15,000 and choose to keep your balance denominated in AUD, but want to trade on a U.S. exchange. You decide to trade Gold futures, which is traded and priced in US\$. You establish an open position but that night the futures market closes against your position by US\$400.00. The next day your account shows two balances:

1. A credit cash balance of A\$15,000.
2. An Open Trade Equity debit balance of (US\$400).

Two days later you close out your gold position for a net US\$575.00 profit. Your account statement now shows two cash balances:

1. Cash Balance A\$ 15,000
2. Cash Balance US\$ 575

The Zaner advantage allows you to co-mingle your futures positions (priced in one currency) and AUD cash balance in the same futures account.

### NOTE

Brokerage commissions must be shown and paid in US\$, but the trading Profit/Loss and exchange fees are priced in the respective currency of the futures contracts' specifications. As an example, the profit/loss from EUREX trading would be shown in Euros.

## **LOWER YOUR TRADING COSTS!**

The strong AUD/USD exchange rate now makes your US\$ denominated commissions even cheaper.

Trading futures, options and forex is speculative in nature and involves risk of loss. Traders can and do lose money.

150 S. Wacker Dr., Ste. 2350, Chicago, IL 60606  
1-800-USA-MORE Fax: (312) 277-0150  
e-mail: [info@zaner.com](mailto:info@zaner.com) www.zaner.com

# Zaner Group

Success in Financial Services Since 1980

## **Who is the Zaner Group?**

Zaner is a U.S. futures brokerage firm headquartered in Chicago, Illinois. We will soon be entering our 28<sup>th</sup> year in business. The firm has always been owned and managed by members of the Zaner family. Our client base is truly global, as are the futures exchanges where we do business.

We offer trading platforms for self-directed traders who need to be matched with the best execution/trading platform based on their style of trading. We also provide traditional broker-client full service, for those who prefer direct dealing with a personal broker.

And we offer managed futures programs and spot FX and precious metals trading.

Zaner Group is a member of the National Futures Association and is registered with the Commodity Futures Trading Commission. We invite you to learn more about our firm via our corporate identity brochure – now available in pdf format, at:

[http://www.zaner.com/pdf/zaner\\_brochure.pdf](http://www.zaner.com/pdf/zaner_brochure.pdf)

Zaner Group, LLC  
150 S. Wacker Drive  
suite 2350  
Chicago, IL 60606  
USA

0011+1+(312) 2770050  
[support@zaner.com](mailto:support@zaner.com)  
[www.zaner.com](http://www.zaner.com)

Trading futures, options and forex is speculative in nature and involves risk of loss. Traders can and do lose money.

150 S. Wacker Dr., Ste. 2350, Chicago, IL 60606  
1-800-USA-MORE Fax: (312) 277-0150  
e-mail: [info@zaner.com](mailto:info@zaner.com) [www.zaner.com](http://www.zaner.com)